

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Mkt %
1	Sotheby's Int'L Realty-Rancho	28	\$26,361,609	27	\$20,967,509	55	\$47,329,118	12.58%
2	Shankle Real Estate	39	\$25,037,235	28	\$19,222,042	67	\$44,259,277	11.76%
3	Coldwell Banker	15	\$11,320,000	32	\$19,900,000	47	\$31,220,000	8.30%
4	Sotheby's Int'L Realty-Pg	10	\$7,538,000	22	\$14,119,500	32	\$21,657,500	5.76%
5	Keller Williams Realty	16	\$9,431,500	11	\$7,128,000	27	\$16,559,500	4.40%
6	Coldwell Banker	14	\$10,440,000	6	\$3,906,000	20	\$14,346,000	3.81%
7	David Lyng Real Estate	10	\$6,061,900	12	\$7,213,310	22	\$13,275,210	3.53%
8	Alain Pinel Realtors	7	\$4,453,000	8	\$7,030,250	15	\$11,483,250	3.05%
9	Coldwell Banker	9	\$5,679,450	6	\$4,145,000	15	\$9,824,450	2.61%
10	Out Of Area Office	1	\$445,000	12	\$8,596,425	13	\$9,041,425	2.40%
11	Kw Coastal Estates	7	\$3,894,000	7	\$4,115,000	14	\$8,009,000	2.13%
12	The Jones Group-Coast & Country Real Estate	6	\$2,203,000	8	\$5,353,000	14	\$7,556,000	2.01%
13	Sotheby's Int'L Realty-Valley	4	\$3,680,000	3	\$3,558,000	7	\$7,238,000	1.92%
14	Coldwell Banker	7	\$4,622,000	4	\$2,507,000	11	\$7,129,000	1.89%
15	Carmel Realty Company	3	\$2,629,000	3	\$3,780,000	6	\$6,409,000	1.70%
16	Teles Properties Inc.	2	\$2,600,000	5	\$3,648,000	7	\$6,248,000	1.66%
17	John G. Davi Properties	4	\$2,252,500	5	\$2,693,000	9	\$4,945,500	1.31%
18	Cardinalli Real Estate	4	\$3,094,000	1	\$975,000	5	\$4,069,000	1.08%
19	International Estates, Inc.	3	\$3,245,000	1	\$600,000	4	\$3,845,000	1.02%
20	Monopoly Real Estate Of Pebble Beach Inc.	3	\$1,560,000	4	\$2,120,000	7	\$3,680,000	0.98%
21	Century 21 Scenic Bay Properties	4	\$2,415,000	2	\$1,200,000	6	\$3,615,000	0.96%
22	Monterey Coast Realty	4	\$1,713,500	3	\$1,809,500	7	\$3,523,000	0.94%
23	Qtro Reciprocal Office	2	\$1,910,000	3	\$1,584,000	5	\$3,494,000	0.93%
24	Intero Real Estate Services	3	\$3,191,200	0	\$0	3	\$3,191,200	0.85%
25	Coldwell Banker	4	\$3,044,900	0	\$0	4	\$3,044,900	0.81%
26	Phillips Real Estate	7	\$2,734,000	1	\$245,000	8	\$2,979,000	0.79%
27	Altas Realty	0	\$0	1	\$2,825,000	1	\$2,825,000	0.75%
27	Giuffre Properties	1	\$2,825,000	0	\$0	1	\$2,825,000	0.75%
28	Mast Realty	2	\$686,000	3	\$1,865,000	5	\$2,551,000	0.68%
29	Bayeast Reciprocal Office	2	\$1,035,000	2	\$1,200,000	4	\$2,235,000	0.59%
30	Town'N Country Realty	1	\$1,182,000	1	\$975,000	2	\$2,157,000	0.57%
31	Buyers Real Estate, Inc.	0	\$0	1	\$2,130,000	1	\$2,130,000	0.57%
32	Park Place Realty	1	\$660,000	2	\$1,415,000	3	\$2,075,000	0.55%

33 Lowell Hopkins Properties	3	\$1,615,000	1	\$330,000	4	\$1,945,000	0.52%
34 Carmel Valley Realty Company	3	\$1,558,000	1	\$325,000	4	\$1,883,000	0.50%
35 Alain Pinel Realtors	1	\$1,825,000	0	\$0	1	\$1,825,000	0.48%
35 San Carlos Agency	0	\$0	1	\$1,825,000	1	\$1,825,000	0.48%
36 Coldwell Banker	2	\$1,162,000	1	\$660,000	3	\$1,822,000	0.48%
37 Nexthome American Dream	2	\$1,650,000	0	\$0	2	\$1,650,000	0.44%
38 Alain Pinel Realtors	0	\$0	2	\$1,605,000	2	\$1,605,000	0.43%
39 Resource Real Estate Loans	2	\$993,920	1	\$567,420	3	\$1,561,340	0.41%
40 Bayshore Real Estate	1	\$840,000	1	\$655,000	2	\$1,495,000	0.40%
41 Steinbeck Real Estate, Inc.	0	\$0	1	\$1,475,000	1	\$1,475,000	0.39%
41 Montgomery Company	1	\$850,000	1	\$625,000	2	\$1,475,000	0.39%
42 Bonafide Properties Inc	2	\$338,000	4	\$1,128,000	6	\$1,466,000	0.39%
43 Victoria Properties	1	\$711,000	1	\$711,000	2	\$1,422,000	0.38%
44 Coldwell Banker/American Home Realty	1	\$289,000	2	\$1,085,000	3	\$1,374,000	0.37%
45 Kensington Realty Group Inc	2	\$817,500	1	\$530,000	3	\$1,347,500	0.36%
46 Monterey Peninsula Properties	2	\$1,343,000	0	\$0	2	\$1,343,000	0.36%
47 Elite Carmel Luxury Estates, Inc.	2	\$1,023,000	1	\$308,000	3	\$1,331,000	0.35%
48 Michael Lavigne R. E. Services	0	\$0	1	\$1,250,000	1	\$1,250,000	0.33%
49 David Lyng Real Estate	0	\$0	1	\$1,223,750	1	\$1,223,750	0.33%
50 M.F. Hagan, Broker	0	\$0	1	\$1,200,000	1	\$1,200,000	0.32%
51 Thunderbird Real Estate	0	\$0	1	\$1,180,000	1	\$1,180,000	0.31%
52 Dennis A. Lunder, Broker	1	\$1,174,000	0	\$0	1	\$1,174,000	0.31%
53 Peter R. Williams, Broker	1	\$585,000	1	\$585,000	2	\$1,170,000	0.31%
54 Keller Williams-Santa Cruz	0	\$0	2	\$1,015,000	2	\$1,015,000	0.27%
55 Ole M. Pedersen, Broker	0	\$0	1	\$1,001,000	1	\$1,001,000	0.27%
56 Infiniti Real Estate	1	\$960,000	0	\$0	1	\$960,000	0.26%
57 Windermere Valley Properties	1	\$508,000	1	\$433,000	2	\$941,000	0.25%
58 Coldwell Banker	1	\$901,092	0	\$0	1	\$901,092	0.24%
59 Jeffery A. Davies, Broker	1	\$895,000	0	\$0	1	\$895,000	0.24%
60 Harris Mortgage And Sales, Inc	2	\$870,000	0	\$0	2	\$870,000	0.23%
61 Performance Realty Group	1	\$325,000	1	\$487,000	2	\$812,000	0.22%
62 Pierson Realty Group	1	\$400,000	1	\$400,000	2	\$800,000	0.21%
63 Goldman Realty	1	\$792,000	0	\$0	1	\$792,000	0.21%
64 Sun Real Estate & Financial Services	0	\$0	1	\$785,000	1	\$785,000	0.21%

65 Singh Real Estate	1	\$760,000	0	\$0	1	\$760,000	0.20%
66 Century 21 A Property Shoppe	0	\$0	1	\$750,000	1	\$750,000	0.20%
67 Huber Real Estate	0	\$0	2	\$734,000	2	\$734,000	0.20%
68 First City Real Estate, Inc.	0	\$0	1	\$728,000	1	\$728,000	0.19%
68 Monterey Bay Properties	1	\$728,000	0	\$0	1	\$728,000	0.19%
69 Mark Wilson, Broker	0	\$0	1	\$720,000	1	\$720,000	0.19%
70 Kyle Dalton, Broker	0	\$0	1	\$685,000	1	\$685,000	0.18%
71 Tera Properties, Inc.	0	\$0	1	\$680,000	1	\$680,000	0.18%
72 Wada International	1	\$330,000	1	\$330,000	2	\$660,000	0.18%
73 A & D Property Management	1	\$645,000	0	\$0	1	\$645,000	0.17%
74 Exit Realty Keystone	1	\$644,000	0	\$0	1	\$644,000	0.17%
75 Big Green Zucchini Real Estate	1	\$634,500	0	\$0	1	\$634,500	0.17%
76 Baird Partnership, Inc.	0	\$0	1	\$633,000	1	\$633,000	0.17%
77 RCB Real Estate Group	0	\$0	1	\$584,900	1	\$584,900	0.16%
78 Century 21 Lad Realty	0	\$0	1	\$575,000	1	\$575,000	0.15%
79 Brigantino & Company	1	\$570,000	0	\$0	1	\$570,000	0.15%
80 Ramirez Properties	1	\$542,500	0	\$0	1	\$542,500	0.14%
81 Keller Williams Realty-Silicon Valley	0	\$0	1	\$515,000	1	\$515,000	0.14%
81 Intero Real Estate Services	1	\$515,000	0	\$0	1	\$515,000	0.14%
82 Better Homes Realty	0	\$0	1	\$509,000	1	\$509,000	0.14%
83 Blackhorse Real Estate	0	\$0	1	\$496,500	1	\$496,500	0.13%
84 Intero Real Estate Services	0	\$0	1	\$495,000	1	\$495,000	0.13%
85 Fireside Realty	0	\$0	1	\$470,000	1	\$470,000	0.12%
85 Coldwell Banker/Gay Dales	1	\$470,000	0	\$0	1	\$470,000	0.12%
86 Creekside Real Estate	1	\$432,800	0	\$0	1	\$432,800	0.12%
87 Century 21 Showcase Realtors	0	\$0	1	\$399,000	1	\$399,000	0.11%
88 Brooks Real Estate	1	\$343,000	0	\$0	1	\$343,000	0.09%
89 Marina Beach Real Estate	0	\$0	1	\$329,500	1	\$329,500	0.09%
90 Bnn Realty	1	\$318,000	0	\$0	1	\$318,000	0.08%
91 Preferred Properties	0	\$0	1	\$305,000	1	\$305,000	0.08%
92 Beth Hightower Real Estate	1	\$292,000	0	\$0	1	\$292,000	0.08%
93 Del Monte Realty, Inc.	1	\$287,500	0	\$0	1	\$287,500	0.08%
94 Bay Homes And Estates	1	\$272,000	0	\$0	1	\$272,000	0.07%